

Appendix G – Beer, Wine, Cider, and Distilled Spirits Addendum

NEW YORK STATE FAIR NEW YORK STATE FAIRGROUNDS SYRACUSE, NEW YORK 13209

This addendum is made a part of the Concessionaire's Exhibit License Agreement between the "Licensee", and the Department of Agriculture and Markets of the State of New York, Division of the State Fair ("Department") and grants the Concessionaire (hereinafter "Concessionaire or "Licensee") the right to sell the following items checked below to patrons at the 2026 Great New York State Fair ("State Fair"):

- ☐ Beer and Beer Products ☐ Wine and Wine Products ☐ Cider and Cider Products
- ☐ Distilled Spirits and Related Products

The 2026 State Fair will be held August 26, 2026 through September 7, 2026. All sales of alcoholic beverages including beer, wine, cider, and distilled spirits and related products shall be made pursuant to the following terms and conditions.

General Terms

1. **All alcoholic beverages (beer, wine, cider, and distilled spirits) sold by Licensee at the 2026 State Fair must be purchased from an approved Distributor contracted as a Wholesale Supplier with the Department ("Distributors") or must be manufactured by the Licensee ("Manufacturer").** If Licensee intends to sell their own manufactured alcoholic beverages in addition to other alcoholic beverages that are not manufactured by Licensee, Licensee must purchase all alcoholic beverages that are not manufactured by the Licensee from the Department's approved Distributors.
2. Reporting Requirements: The following reports must be submitted to the Department:
 - (i) If Licensee sells alcoholic beverages (beer, wine, cider, or distilled spirits) purchased from the Department's approved Distributors, the Distributors will be required to provide the Department a final summary report of all sales made to State Fair concessionaires. This final summary report will be broken down by sales made to each concessionaire and will include the following: concessionaire's name/space number onsite, a description of all items sold, all items returned/refunded, item unit prices, item quantity, item unit size/volume, and item packaging (e.g. the number of items per case, etc.). Initial deliveries will not be made before **Monday, August 24, 2026**. All empty, unused or damaged kegs, and all unused or damaged cans and bottles must be returned to the Distributor no later than **Friday, September 11, 2026**. Any kegs, cans, or bottles not returned to the Distributors by this deadline will be considered purchased by the Concessionaire.
 - (ii) If Licensee sells alcoholic beverages (beer, wine, cider, or distilled spirits) that are manufactured by Licensee, Licensee must provide the Department a final summary report of all sales made onsite. This final summary report must include the following: Licensee's name and space number, a description of all items sold, item unit prices, item quantity, item unit size/volume, and item packaging (e.g. the number of items per case, etc.). Initial deliveries and storage of alcoholic beverages onsite must not be made before **Monday, August 24, 2026**. Failure to provide this report will impact the Licensee's eligibility to participate as a vendor in future State Fair's.
3. Per Section 97-b of the Alcoholic Beverage Control Law (ABCL), Licensee may only store alcoholic beverages on the New York State Fairgrounds in areas designated by the Department during the seven days immediately preceding and the seven days immediately following the State Fair for which the permit has been issued. Upon request, Licensee must provide the Department with all receipts for any purchases made from the Department's approved Distributors.
4. The Department may conduct random unannounced physical inspections or spot audits of each concession stand at any time prior to or during the State Fair to verify compliance with the terms herein. Inventory onsite will be reconciled against the Distributors' records provided to the Department. Upon

request, Licensee must provide the Department with all receipts for Distributor purchases. In the event of noncompliance, the right to sell alcohol may be revoked or suspended by the Department.

5. Sale of alcoholic beverages pursuant to this Agreement is permitted between the hours of 9:00 a.m. – 10:30 p.m. each day of the State Fair, except Labor Day sales are permitted between the hours of 9:00 a.m.- 9:00 p.m. At a minimum, Licensee shall be open to the public from 10:00 a.m. – 10:00 p.m. each day of the 2026 State Fair (except Labor Day, Licensee shall be open from 10:00 a.m. to 9:00 p.m.).
6. Licensee must comply with the New York State Alcoholic Beverage Control Law regarding the sale of all alcoholic beverages at the Fairgrounds including but not limited to Section 97-b.
7. The Licensee understands and hereby agrees that any violation of the above terms and conditions may result in the immediate revocation of their license to sell alcoholic beverages pursuant to this Agreement for the remainder of the 2026 State Fair and may also lose their right to sell alcohol at future State Fairs.

Beer and Beer Products

1. In keeping with the mission of the State Fair to promote New York produced goods, at least 90 percent of all beer and beer products offered for sale must be New York brewed beer and microbrews produced and/or manufactured in New York State. Beer products includes, but is not limited to, any fermented beverages of any name or description manufactured from malt, wholly or in part, or from any substitute therefore. Any beverage sold under two (2) ounces is exempt from this 90/10 percent requirement. The Department's approved Distributors are aware of this requirement and the Department will be enforcing this requirement.
2. **No beer or beer product may be priced lower than \$4.00 per cup.** The sale of any beer and beer products that are being sold for less than the minimum price will result in a \$250.00 fee.

Wine and Wine Products

1. In keeping with the mission of the State Fair to promote New York produced goods, 100 percent of all wine and wine products offered for sale must be produced and/or manufactured in New York State. The Department's Distributors are aware of this requirement and the Department will be enforcing this requirement. Wine and wine products include, but are not limited to, bottled, canned, or other packaged wines and wine slushies or other products made with wine as an ingredient.
2. **No wine or wine product may be priced lower than \$5.00 per cup.** The sale of wine or wine products that are being sold for less than the minimum price will result in a \$250.00 fee.

Cider and Cider Products

1. In keeping with the mission of the State Fair to promote New York produced goods, 100 percent of all cider and cider products offered for sale must be produced and/or manufactured in New York State. The Department's Distributors are aware of this requirement and the Department will be enforcing this requirement. Cider and cider products include, but are not limited to, bottled, canned, or other packaged ciders or other products made with cider as an ingredient.
2. **No cider or cider product may be priced lower than \$4.00 per cup.** The sale of any cider and cider products that are being sold for less than the minimum price will result in a \$250.00 fee.

Distilled Spirits and Related Products

1. In keeping with the mission of the State Fair to promote New York produced goods, 100 percent of all distilled spirits offered for sale must be produced and/or manufactured in New York State. The Department's Distributors are aware of this requirement and the Department will be enforcing this requirement. Distilled spirits and related products include, but are not limited to, bottled and packaged distilled spirits, canned cocktails, and slushies and other products in which distilled spirits are used as an ingredient.
2. **No distilled spirits or related products may be priced lower than \$7.50 per cup or \$5 for canned cocktails.** The sale of distilled spirits or related products that are being sold for less than the minimum price will result in a \$250.00 fee.