

2026 NYS Fair Approved Wholesalers

As of 7/06/2026



The wholesalers on this list are approved by the New York State Fair to supply food, beverages, merchandise, supplies, or to repair/replace equipment ordered by vendors, and to operate on the Fairgrounds during the 2026 Fair.

Deliveries by wholesalers must be complete, and all service vehicles must be off the grounds by 8:30 am each day of the Fair. For emergencies or special cases after 8:30am, wholesalers must get permission from the Fair's Concessions office in advance and receive approval.

Vendors must contact the wholesaler directly, except where noted, as all wholesalers and service suppliers remain independent contractors and do not work for the Fair.

For questions regarding Fair business, please contact the Concession & Exhibit office at 315-487-7711 or e-mail: nysfairconcessions@agriculture.ny.gov.

Approved Wholesalers - (subject to updates)

A.L. George LLC – jschirtz@algeorgeco.com

(315)-451-8360

Products: Beer, Wine, Cider and Distilled spirits

Ashley Lynn Winery - michellelee1995@ymail.com

(315)-532-3756

Products: Wine Slushies, Non-Alcoholic Slushies

Beak and Skiff Holding Company, LLC – shane@1911established.com

(315)- 726-2751

Products: NYS Spirits, Wines, Fresh Cider and Bloody Mary Mix

Coca-Cola Beverages Northeast, Inc – avangelov@cokenortheast.com

(315)-461-5292

Products: Body Armor, Coca-Cola, Dasani, Dr. Pepper, Ginger Ale, Monster, Powerade, Smart Water, Sprite and Vitamin Water

Empire Merchants North LLC - ndaigle@empirenorth.com

(518)-729-0768

Products: Wine and Distilled Spirits

Energy Gases Inc – tom@energygases.com

(315)-430-4228

Products: Propane and Propane Services

G & L Davis, Inc - kathleenhdavis@gmail.com

(315)-447-8707

Products: Gianelli hot/sweet pork sausage links, patties and turkey sausage

Husted Dairy Inc - ginahusted@gmail.com

315-569-6062

Products: Milk, Eggs, Butter, Cheese, Sour Cream, Yogurt, Tubs of Ice Cream, Ice Cream mix, Whipped Cream, Frozen Bananas, Novelty Items and Ice Cream Cones

Lepage Bakeries Park Street LLC - phil.sesto@flocorp.com

(603)-498-7226

Products: Bread, Rolls and Snack Cakes (Wonder Bread, Nature Own, Tasty Kakes)

Lock 1 Distilling Company - sdates@lock1distillingco.com

(585)-330-5354

Products: Distilled spirits

Mento Produce Co Inc - frank@mentoproduce.com

(315)-422-9195

Products: Fresh Fruit & Vegetables, Processed Fruits & Vegetables, Canned Goods, Frozen Foods, Fresh & Frozen Products, Paper Products, Beverages Non-Alcoholic, Fluid Dairy, Processed Dairy Items, Fresh Meat Products and Baking Products

Merritt Estate Winery Inc - bellabutch@gmail.com

(716)-965-4800

Products: NYS Wines and Wine Slush

Mineo - PAM@MINEOWHOLESALE.COM

(315)-437-0407

Products: Flour, Sugar, Cheese, Canned Goods, Paper Products, Salt, Produce and similar products

New Visions Communications Inc - cbranca@newvisionscom.net

(315)472-6300 x.1011

Products: High Speed Internet service, Video and Phone

Old Home Distillers - stillhouse@oldhomedistillers.com

(315)-837-4123

Products: New York farm-distilled spirits, Straight Bourbon Whiskey, Straight Rye Whiskey, American Single Malt Whiskey, Maple Whiskey, Corn Whiskey, Gins and other specilaitees.

PepsiCo Beverage Sales, LLC - MICHAELJ.BECKER@PEPSICO.COM

(315)-263-7880

Products: Bottled Beverages: Pepsi, Mountain Dew, Gatorade, Lipton Pure Leaf Tea, Celsius, Rockstar, Aquafina, Fountain Bag-In-Box, C02, Cups & Lids

Restaurant Profit Systems Inc. - mjohnson@taylor-rps.com

(315)-673-1048

Products: Service/repair work for Taylor ice cream and frozen drink machines.

Salarino's Italian Foods - basiliobudasausage@gmail.com

(315)-697-2551

Products: Sausage and Meatballs

Southern Glazer's Wine and Spirits, LLC - strue@sgws.com

(585)-358-3038

Products: Supply Wine and Liquor

Sysco Syracuse LLC - dana.rech@sysco.com

(315)-569-2151

Products: Dairy, Meat, Poultry, Seafood, Dry, Frozen, Paper, Chemical, Equipment & Supplies, Produce, Beverages

T.J. Sheehan Distributing, Inc - brian.bruse@tjsheehan.com
(315)-451-7250

Products: Beer, Wine and Distilled Spirits

US Foods Holdings Corp - chris.lapierre@usfoods.com
(315)788-5610

Products: Food and Restaurant Supplies

VTC Specialties, Inc - mfontaine@visualtec.com
(315)-423-2000

Products: Projectors & Screens, Audio Visual Accessories, Computer/TV Monitor display, Audio Equipment, Computer Equipment, Wireless Microphone Package, Audio/Video Conferencing, Video Equipment, Labor & Terms

W.E. Salle Co., Inc – shawn@browncarbonic.com
(315)-454-3591

Products: Soft drinks, Ice Machines, Beverage Gases, Dry Ice and Bagged Ice (22 lbs)